

# **FY2025 3Q Supplemental Material to Consolidated Financial Results**

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# Segment Performance (YTD)

¥ billion	FY2024 Q3	FY2025 Q3	Change	Change(%)
<b>Net sales</b>	<b>296.3</b>	<b>296.7</b>	<b>0.4</b>	<b>0.1</b>
<b>Chemicals</b>	<b>167.4</b>	<b>158.9</b>	<b>(8.5)</b>	<b>(5.1)</b>
<i>Polymer Additives</i>	<i>80.3</i>	<i>72.7</i>	<i>(7.6)</i>	<i>(9.5)</i>
<i>Semiconductor Materials</i>	<i>26.5</i>	<i>25.5</i>	<i>(0.9)</i>	<i>(3.7)</i>
<i>Environmental Materials</i>	<i>60.5</i>	<i>60.6</i>	<i>0.0</i>	<i>0.1</i>
<b>Food Products</b>	<b>63.0</b>	<b>62.7</b>	<b>(0.3)</b>	<b>(0.5)</b>
<b>Life Science</b>	<b>61.3</b>	<b>70.3</b>	<b>8.9</b>	<b>14.6</b>
<b>Others</b>	<b>4.4</b>	<b>4.7</b>	<b>0.2</b>	<b>6.5</b>
<b>Operating profit</b>	<b>30.0</b>	<b>29.3</b>	<b>(0.7)</b>	<b>(2.6)</b>
<b>Chemicals</b>	<b>22.7</b>	<b>19.9</b>	<b>(2.7)</b>	<b>(12.2)</b>
<i>Polymer Additives</i>	<i>8.4</i>	<i>7.1</i>	<i>(1.3)</i>	<i>(16.1)</i>
<i>Semiconductor Materials</i>	<i>7.4</i>	<i>5.5</i>	<i>(1.9)</i>	<i>(26.2)</i>
<i>Environmental Materials</i>	<i>6.7</i>	<i>7.3</i>	<i>0.5</i>	<i>8.1</i>
<b>Food Products</b>	<b>3.7</b>	<b>3.5</b>	<b>(0.1)</b>	<b>(4.7)</b>
<b>Life Science</b>	<b>3.0</b>	<b>5.0</b>	<b>2.0</b>	<b>66.4</b>
<b>Others</b>	<b>0.5</b>	<b>0.7</b>	<b>0.1</b>	<b>29.8</b>

Note : Amounts of less than ¥0.1 billion are rounded down. Percentage changes are rounded to the first decimal place. The values for semiconductor materials and environmental materials are actual values after the product segmentation change.

# Segment Performance Trends (Accounting basis)

¥ billion	FY2023 Q3	Q4	FY2024 Q1	Q2	Q3	Q4	FY2025 Q1	Q2	Q3
Net sales	98.8	113.2	98.1	96.9	101.3	110.7	101.6	94.1	101.0
Chemicals	51.8	50.7	56.4	55.1	55.8	50.9	52.3	52.5	54.0
<i>Polymer Additives</i>	24.9	25.0	27.7	26.0	26.5	25.0	25.1	24.3	23.2
<i>Semiconductor Materials</i>	8.0	8.2	8.6	8.9	8.9	7.5	7.3	8.4	9.7
<i>Environmental Materials</i>	18.8	17.4	20.0	20.1	20.3	18.3	19.8	19.7	21.0
Food Products	22.3	20.2	20.9	20.0	22.0	19.4	20.5	20.1	22.0
Life Science	22.6	39.7	19.2	19.8	22.2	38.5	27.1	20.5	22.6
Others	1.9	2.5	1.4	1.7	1.1	1.7	1.5	0.9	2.2
Operating profit	9.2	11.3	8.6	9.6	11.7	10.9	10.9	8.7	9.5
Chemicals	6.0	5.6	7.5	7.4	7.7	5.2	6.3	6.7	6.9
<i>Polymer Additives</i>	1.9	1.9	3.1	2.5	2.7	2.4	2.5	2.4	2.0
<i>Semiconductor Materials</i>	1.9	2.2	2.1	2.6	2.7	1.5	1.4	1.9	2.1
<i>Environmental Materials</i>	2.0	1.4	2.2	2.3	2.1	1.3	2.2	2.3	2.7
Food Products	1.5	1.2	1.3	0.8	1.5	0.6	1.1	0.9	1.5
Life Science	1.1	4.0	(0.3)	0.9	2.4	4.7	3.2	0.8	0.8
Others	0.4	0.4	0.1	0.2	0.1	0.2	0.3	0.1	0.2

Note : Amounts of less than ¥0.1 billion are rounded down. The values for semiconductor materials and environmental materials are actual values after the product segmentation change. 3

# Overseas Sales (YTD)

¥ billion	FY2024 Q3	FY2025 Q3	Change
Overseas sales ratio	55.5%	54.3%	—
Overseas sales	164.4	161.1	(3.3)
<i>Asia</i>	89.8	81.8	(7.9)
<i>America, Europe, Middle East, and others</i>	74.5	79.2	4.6

Note1 : Amounts of less than ¥0.1 billion are rounded down. Percentage changes are rounded to the first decimal place.

Note2 : Asia :China, Taiwan, India, South Korea, Thailand, Singapore, Malaysia, Vietnam, Others.