

# **FY2024 Q3 Supplemental Material to Consolidated Financial Results**

Feb.12, 2025

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# Segment Performance (YTD)

¥ billion	FY2023 Q3	FY2024 Q3	Change	Change(%)
<b>Net sales</b>	<b>286.4</b>	<b>296.3</b>	<b>9.8</b>	<b>3.5</b>
<b>Chemicals</b>	<b>153.4</b>	<b>167.4</b>	<b>14.0</b>	<b>9.2</b>
<i>Polymer Additives</i>	75.4	80.3	4.9	6.6
<i>Electronic Materials</i>	28.9	32.5	3.5	12.4
<i>Environmental Materials</i>	49.0	54.5	5.4	11.2
<b>Food Products</b>	<b>63.7</b>	<b>63.0</b>	<b>(0.6)</b>	<b>(1.0)</b>
<b>Life Science</b>	<b>63.2</b>	<b>61.3</b>	<b>(1.9)</b>	<b>(3.0)</b>
<b>Others</b>	<b>6.0</b>	<b>4.4</b>	<b>(1.5)</b>	<b>(26.4)</b>
<b>Operating profit</b>	<b>24.0</b>	<b>30.0</b>	<b>6.0</b>	<b>25.1</b>
<b>Chemicals</b>	<b>18.0</b>	<b>22.7</b>	<b>4.6</b>	<b>25.8</b>
<i>Polymer Additives</i>	6.0	8.4	2.4	40.5
<i>Electronic Materials</i>	7.3	8.2	0.8	12.2
<i>Environmental Materials</i>	4.7	6.0	1.3	28.1
<b>Food Products</b>	<b>2.8</b>	<b>3.7</b>	<b>0.8</b>	<b>30.2</b>
<b>Life Science</b>	<b>1.8</b>	<b>3.0</b>	<b>1.1</b>	<b>65.1</b>
<b>Others</b>	<b>1.2</b>	<b>0.5</b>	<b>(0.6)</b>	<b>(55.8)</b>

Note : Figures are expressed in units of 0.1 billion yen and have been rounded off.

# Segment Performance Trends (Accounting basis)

¥ billion	FY2023 Q1	Q2	Q3	Q4	FY2024 Q1	Q2	Q3
<b>Net sales</b>	<b>94.5</b>	<b>93.0</b>	<b>98.8</b>	<b>113.2</b>	<b>98.1</b>	<b>96.9</b>	<b>101.3</b>
<b>Chemicals</b>	<b>49.7</b>	<b>51.7</b>	<b>51.8</b>	<b>50.7</b>	<b>56.4</b>	<b>55.1</b>	<b>55.8</b>
<i>Polymer Additives</i>	24.6	25.8	24.9	25.0	27.7	26.0	26.5
<i>Electronic Materials</i>	9.4	9.7	9.7	10.0	10.7	11.0	10.7
<i>Environmental Materials</i>	15.7	16.1	17.1	15.6	17.9	18.1	18.5
<b>Food Products</b>	<b>20.7</b>	<b>20.6</b>	<b>22.3</b>	<b>20.2</b>	<b>20.9</b>	<b>20.0</b>	<b>22.0</b>
<b>Life Science</b>	<b>22.1</b>	<b>18.4</b>	<b>22.6</b>	<b>39.7</b>	<b>19.2</b>	<b>19.8</b>	<b>22.2</b>
<b>Others</b>	<b>1.8</b>	<b>2.2</b>	<b>1.9</b>	<b>2.5</b>	<b>1.4</b>	<b>1.7</b>	<b>1.1</b>
<b>Operating profit</b>	<b>7.4</b>	<b>7.3</b>	<b>9.2</b>	<b>11.3</b>	<b>8.6</b>	<b>9.6</b>	<b>11.7</b>
<b>Chemicals</b>	<b>5.5</b>	<b>6.5</b>	<b>6.0</b>	<b>5.6</b>	<b>7.5</b>	<b>7.4</b>	<b>7.7</b>
<i>Polymer Additives</i>	1.7	2.2	1.9	1.9	3.1	2.5	2.7
<i>Electronic Materials</i>	2.5	2.7	2.1	2.4	2.3	2.9	2.9
<i>Environmental Materials</i>	1.2	1.5	1.9	1.2	2.0	2.0	1.9
<b>Food Products</b>	<b>0.3</b>	<b>0.9</b>	<b>1.5</b>	<b>1.2</b>	<b>1.3</b>	<b>0.8</b>	<b>1.5</b>
<b>Life Science</b>	<b>1.1</b>	<b>(0.4)</b>	<b>1.1</b>	<b>4.0</b>	<b>(0.3)</b>	<b>0.9</b>	<b>2.4</b>
<b>Others</b>	<b>0.3</b>	<b>0.3</b>	<b>0.4</b>	<b>0.4</b>	<b>0.1</b>	<b>0.2</b>	<b>0.1</b>

Note : Figures are expressed in units of 0.1 billion yen and have been rounded off.

# Overseas Sales (YTD)

¥ billion	FY2023 Q3	FY2024 Q3	Change
Overseas sales ratio	54.2%	55.5%	—
Overseas sales	155.3	164.4	9.0
<i>Asia</i>	87.9	89.8	1.9
<i>America, Europe, Middle East, and others</i>	67.4	74.5	7.1

Note1 : Figures are expressed in units of 0.1 billion yen and have been rounded off.

Note2 : Asia :China, Taiwan, India, South Korea, Thailand, Singapore, Malaysia, others.