

#### FY2023/3Q

# Supplemental Material to Consolidated Financial Results

Feb. 9, 2024

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#### **FY2023 3Q Consolidated Results**

Unit: 100 million yen

	FY2022 3Q	FY2023 3Q	Change	Rate (%)
Sales	2,961	2,864	△ 96	△ 3.3
Chemicals	1,623	1,534	△ 89	△ 5.5
Polymer Additives	862	754	△ 108	△ 12.5
Electronics and IT Materials	269	289	19	7.4
Functional Chemicals	491	490	△ 1	△ 0.2
Food Products	623	637	13	2.2
Life Science	660	632	△ 27	△ 4.1
Other	54	60	5	10.6
Operating profit	237	240	2	1.2
Chemicals	208	180	△ 27	△ 13.1
Polymer Additives	76	60	△ <b>15</b>	△ 20.7
Electronics and IT Materials	81	73	△ 7	△ 9.7
Functional Chemicals	50	47	△ 3	△ 7.1
Food Products	<b>1</b> 9	28	48	_
Life Science	44	18	△ 25	△ 58.3
Other	4	12	7	159.3

Note: Figures are expressed in units of 100 million yen and have been rounded off.

### Segment Performance: Quarter-on-Quarter Analysis

Unit: 100 million yen

	' 22Q1	' 22Q2	' 22Q3	' 22Q4	' 23Q1	' 23Q2	' 23Q3
Sales	1,017	947	997	1,071	945	930	988
Chemicals	555	542	524	493	497	517	518
Polymer Additives	305	289	268	250	246	258	249
Electronics and IT Materials	91	87	90	94	94	97	97
Functional Chemicals	158	166	166	148	157	161	171
Food Products	202	195	224	201	207	206	223
Life Science	240	191	228	360	221	184	226
Other	18	17	19	15	18	22	19
Operating profit	90	60	86	86	74	73	92
Chemicals	72	67	68	54	55	65	60
Polymer Additives	28	25	22	16	17	22	19
Electronics and IT Materials	25	26	28	29	25	27	21
Functional Chemicals	17	15	17	8	12	15	19
Food Products	▲ 8	<b>▲</b> 10	▲ 0	<b>4</b>	3	9	15
Life Science	25	0	18	33	11	<b>4</b>	11
Other	1	2	▲ 0	2	3	3	4

Note: Figures are expressed in units of 100 million yen and have been rounded off.

## Overseas Sales

Unit: 100 million yen

	FY2022 3Q	FY2023 3Q	Change
Overseas sales ratio	55.2%	54.2%	
Overseas sales	1,635	1,553	△ 81
Asia	851	879	27
America,Europe and others	783	674	Δ 108

Note1: Figures are expressed in units of 100 million yen and have been rounded off. Note2: Asia: China, Taiwan, India, South Korea, Thailand, Singapore, Malaysia, others.