

**FY2023/1Q**

# **Supplemental Material to Consolidated Financial Results**

Aug.9, 2023

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# FY2023 1Q Consolidated Results

Unit: 100 million yen

|                                     | FY2022 1Q | FY2023 1Q | Change | Rate (%) |
|-------------------------------------|-----------|-----------|--------|----------|
| Sales                               | 1,017     | 945       | △ 71   | △ 7.0    |
| Chemicals                           | 555       | 497       | △ 58   | △ 10.4   |
| <i>Polymer Additives</i>            | 305       | 246       | △ 58   | △ 19.3   |
| <i>Electronics and IT Materials</i> | 91        | 94        | 2      | 2.8      |
| <i>Functional Chemicals</i>         | 158       | 157       | △ 1    | △ 1.1    |
| Food Products                       | 202       | 207       | 4      | 2.4      |
| Life Science                        | 240       | 221       | △ 18   | △ 7.6    |
| Other                               | 18        | 18        | 0      | 1.9      |
| Operating profit                    | 90        | 74        | △ 16   | △ 18.1   |
| Chemicals                           | 72        | 55        | △ 16   | △ 23.2   |
| <i>Polymer Additives</i>            | 28        | 17        | △ 10   | △ 36.8   |
| <i>Electronics and IT Materials</i> | 25        | 25        | △ 0    | △ 2.7    |
| <i>Functional Chemicals</i>         | 17        | 12        | △ 5    | △ 31.1   |
| Food Products                       | ▲ 8       | 3         | 12     | -        |
| Life Science                        | 25        | 11        | △ 14   | △ 55.0   |
| Other                               | 1         | 3         | 1      | 99.9     |

Note : Figures are expressed in units of 100 million yen and have been rounded off.

# Segment Performance: Quarter-on-Quarter Analysis

Unit: 100 million yen

|                                     | FY2022 1Q | FY2022 2Q | FY2022 3Q | FY2022 4Q | FY2023 1Q |
|-------------------------------------|-----------|-----------|-----------|-----------|-----------|
| Sales                               | 1,017     | 947       | 997       | 1,071     | 945       |
| Chemicals                           | 555       | 542       | 524       | 493       | 497       |
| <i>Polymer Additives</i>            | 305       | 289       | 268       | 250       | 246       |
| <i>Electronics and IT Materials</i> | 91        | 87        | 90        | 94        | 94        |
| <i>Functional Chemicals</i>         | 158       | 166       | 166       | 148       | 157       |
| Food Products                       | 202       | 195       | 224       | 201       | 207       |
| Life Science                        | 240       | 191       | 228       | 360       | 221       |
| Other                               | 18        | 17        | 19        | 15        | 18        |
| Operating profit                    | 90        | 60        | 86        | 86        | 74        |
| Chemicals                           | 72        | 67        | 68        | 54        | 55        |
| <i>Polymer Additives</i>            | 28        | 25        | 22        | 16        | 17        |
| <i>Electronics and IT Materials</i> | 25        | 26        | 28        | 29        | 25        |
| <i>Functional Chemicals</i>         | 17        | 15        | 17        | 8         | 12        |
| Food Products                       | ▲ 8       | ▲ 10      | ▲ 0       | ▲ 4       | 3         |
| Life Science                        | 25        | 0         | 18        | 33        | 11        |
| Other                               | 1         | 2         | ▲ 0       | 2         | 3         |

Note : Figures are expressed in units of 100 million yen and have been rounded off.

# Overseas Sales

Unit: 100 million yen

|                                   | FY2022 1Q | FY2023 1Q | Change |
|-----------------------------------|-----------|-----------|--------|
| Overseas sales ratio              | 57.2%     | 54.3%     | —      |
| Overseas sales                    | 581       | 513       | △ 68   |
| <i>Asia</i>                       | 298       | 278       | △ 20   |
| <i>America, Europe and others</i> | 283       | 235       | △ 48   |

Note1 : Figures are expressed in units of 100 million yen and have been rounded off.

Note2 : Asia :China,Taiwan,India,South Korea,Thailand,Singapore,Malaysia,others.