

#### **FY2022**

# Supplemental Material to Consolidated Financial Results

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#### **FY2022 Consolidated Results**

Unit: 100 million yen

|                              | FY2021     | FY2022 | Change | Rate(%) |
|------------------------------|------------|--------|--------|---------|
| Sales                        | 3,612      | 4,033  | 421    | 11.7    |
| Chemicals                    | 2,001      | 2,117  | 116    | 5.8     |
| Polymer Additives            | 1,068      | 1,113  | 44     | 4.2     |
| Electronics and IT Materials | 364        | 363    | △ 0    | △ 0.2   |
| Functional Chemicals         | 567        | 640    | 72     | 12.8    |
| Food Products                | 733        | 825    | 91     | 12.5    |
| Life Science                 | 801        | 1,020  | 219    | 27.4    |
| Other                        | 76         | 70     | △ 6    | △ 8.6   |
| Operating profit             | 340        | 323    | △ 16   | △ 4.9   |
| Chemicals                    | 293        | 262    | △ 30   | △ 10.5  |
| Polymer Additives            | 108        | 92     | △ 16   | △ 14.9  |
| Electronics and IT Materials | 119        | 110    | △ 8    | △ 6.8   |
| Functional Chemicals         | 66         | 59     | △ 6    | △ 10.1  |
| Food Products                | <b>▲</b> 6 | ▲ 24   | △ 17   | -       |
| Life Science                 | 48         | 77     | 29     | 62.3    |
| Other                        | 5          | 7      | 1      | 26.1    |

Note1: Figures are expressed in units of 100 million yen and have been rounded off. Note2: FY2021 are the figures after retrospective application of a change in accounting policy.

### Segment Performance: Quarter-on-Quarter Analysis

Unit: 100 million yen

|                              | '21Q1 | '21Q2      | '21Q3      | '21Q4      | '22Q1 | '22Q2       | '22Q3      | '22Q4    |
|------------------------------|-------|------------|------------|------------|-------|-------------|------------|----------|
| Sales                        | 840   | 839        | 926        | 1,006      | 1,017 | 947         | 997        | 1,071    |
| Chemicals                    | 480   | 483        | 521        | 516        | 555   | 542         | 524        | 493      |
| Polymer Additives            | 256   | 253        | 274        | 283        | 305   | 289         | 268        | 250      |
| Electronics and IT Materials | 85    | 93         | 96         | 88         | 91    | 87          | 90         | 94       |
| Functional Chemicals         | 137   | 136        | 150        | 144        | 158   | 166         | 166        | 148      |
| Food Products                | 179   | 180        | 193        | 179        | 202   | 195         | 224        | 201      |
| Life Science                 | 165   | 149        | 193        | 292        | 240   | 191         | 228        | 360      |
| Other                        | 15    | 25         | 18         | 17         | 18    | 17          | 19         | 15       |
| Operating profit             | 89    | 68         | 94         | 87         | 90    | 60          | 86         | 86       |
| Chemicals                    | 70    | 71         | 81         | 69         | 72    | 67          | 68         | 54       |
| Polymer Additives            | 24    | 25         | 30         | 28         | 28    | 25          | 22         | 16       |
| Electronics and IT Materials | 26    | 30         | 32         | 29         | 25    | 26          | 28         | 29       |
| Functional Chemicals         | 18    | 16         | 19         | 11         | 17    | 15          | 17         | 8        |
| Food Products                | 2     | <b>▲</b> 1 | 1          | <b>A</b> 9 | ▲ 8   | <b>▲</b> 10 | <b>A</b> 0 | <b>4</b> |
| Life Science                 | 14    | <b>4</b>   | 12         | 26         | 25    | 0           | 18         | 33       |
| Other                        | 1     | 2          | <b>A</b> 0 | 1          | 1     | 2           | <b>A</b> 0 | 2        |

Note1: Figures are expressed in units of 100 million yen and have been rounded off. Note2: FY2021 1Q~4Q are the figures after retrospective application of a change in accounting policy.

## Overseas Sales

Unit: 100 million yen

|                           | FY2021 | FY2022 | Change |  |
|---------------------------|--------|--------|--------|--|
| Overseas sales ratio      | 53.0%  | 54.7%  |        |  |
| Overseas sales            | 1,914  | 2,206  | 291    |  |
| Asia                      | 1,073  | 1,121  | 48     |  |
| America,Europe and others | 841    | 1,084  | 243    |  |

Note1: Figures are expressed in units of 100 million yen and have been rounded off.

Note2: Asia: China, Taiwan, India, South Korea, Thailand, Singapore, Malaysia, others.

Note3: FY2021 are the figures after retrospective application of a change in accounting policy.